

TREASURE TOWERS WEBINAR

OPTIMISE RETURNS WORKING WITH COUNCILS & SPOT OPPORTUNITIES

Plan
For Today
Note Pads Ready...



We Will Cover

WHO

WHAT

FIND IT

SUPPORT

**BONUS FOR
RICO'S
ATTENDEES**



MARK SPOLANDER

Director, Business & Finance



IMRAN LOKHON

Director, Mentoring & Investor Relations



NICK THORPE

Director, Property & Mentoring



Who's Imran?

- Property Mentor
- Developer & Investor
- Former Local Gov
- All About Community
- Coffee Lover
- Passionate About People

WHO DOES WHAT?!



PARISH



**DISTRICT /
BOROUGH**



COUNTY



UNITARY

Key Council Depts..

PLANNING & PLANNING POLICY

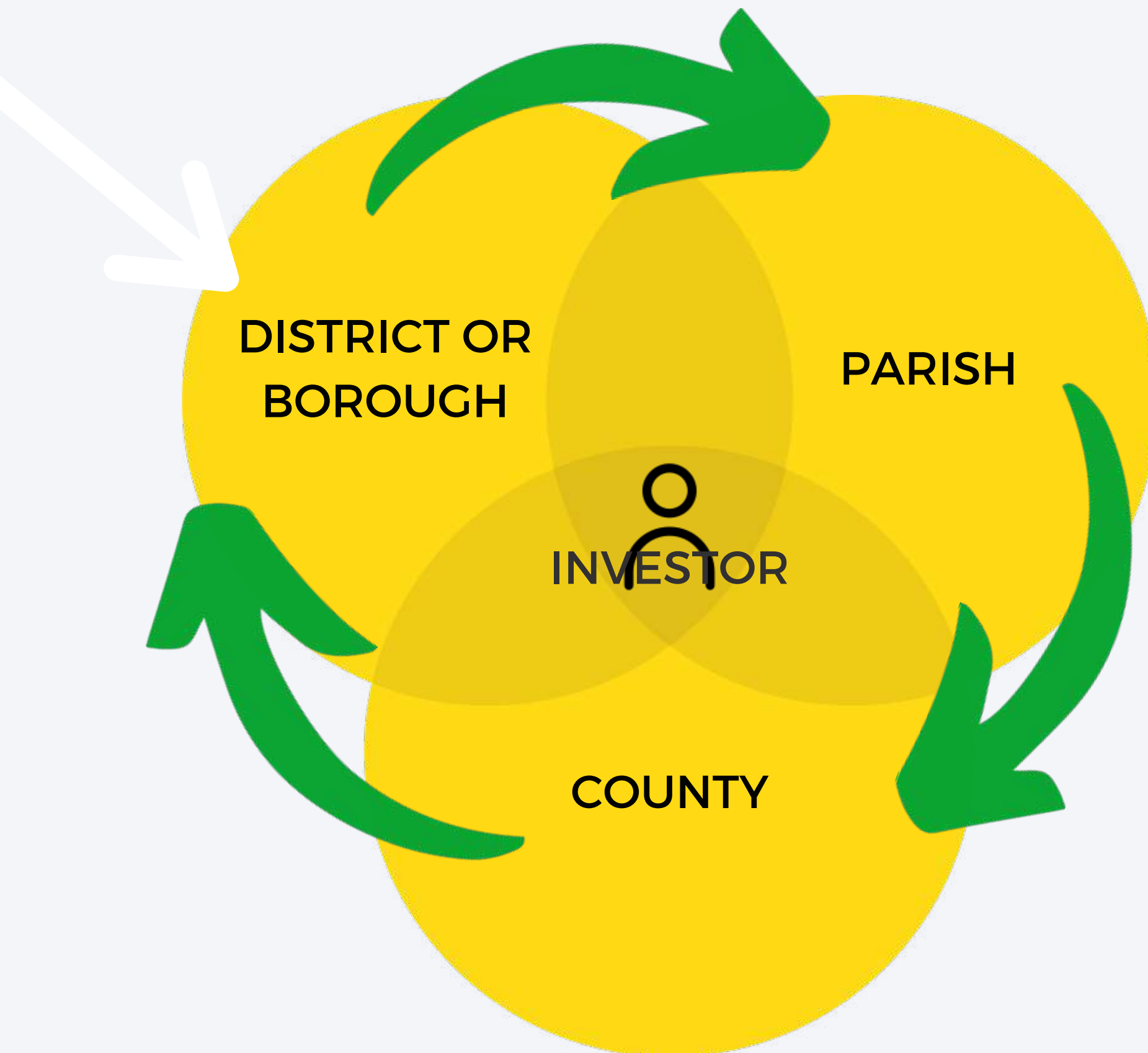
- LDF
- Local Plan / Unitary Development Plan (UDP)
- Council's Design Guide

HOUSING & REGENERATION

- Understanding housing needs of the council
- Supply requirements
- Numbers looking for housing - type, demographic

ECONOMIC DEVELOPMENT

- Development benefits
- Community benefit



The What?



The What?

- What's the proposal?
- What's here currently?
- What type of development?
- What size of development?



Let's Go Find It Together!



A group of people are gathered around a table, working on a project. One person is writing on a document with a pen, while another points at the same document. A calculator and a tablet are also on the table. The background is slightly blurred, showing more people and a bright, indoor setting.

**SO IN PRACTICE HOW DOES THIS
ALL WORK?**